



## Do you have a Surety Backup Plan? Make sure YOU DO!

Want to know if you have a surety backup plan? It is quite simple. If you are bonded through Burke Insurance Group, LLC, you do! Now what does this exactly mean? It means that if you are trying to bid or bond a project with your current surety company and if any problem should arise in the process, your bonding agent should be prepared to move on to the next surety company who will. Not only should a backup plan be in place for potential current problems with your active surety company, but incase that surety company disappears. Now, Burke Insurance Group, LLC only works with the best in the business, meaning we have made a conscious decision as to who we have a working relationship with. If we work with you, you are the best and we want to provide the same service in return. Burke is very careful in whom we do business with and are very confident in our surety companies, but at the same time, we like to prepare for an uneventful thing like a surety company going under and disappearing from the market altogether. So, we have a surety backup plan making sure you are able to bid and bond without a problem. Take a quick look at the table below to see how quickly some of these surety companies can disappear from the surety game. If you were with any of them and didn't have a backup plan, which would you be with? And can you trust you would be taken care of the same? Make sure you contact Will Burke or Shawn Gustafson to find out!

### What a difference a decade makes!

#### Top 10 Sureties & Written Premium (2000)

1. Travelers	\$388,872,000
2. St. Paul <i>(Gone)</i>	\$387,649,000
3. CNA	\$285,528,000
4. Fidelity & Deposit	\$206,922,000
5. AIG <i>(Gone)</i>	\$160,025,000
6. Liberty	\$141,603,000
7. ACE	\$125,781,000
8. Safeco <i>(Gone)</i>	\$124,739,000
9. Chubb	\$120,138,000
10. Fireman's Fund	\$106,144,000
<b>Total:</b>	<b>\$2,047,401,000*</b>

\*Approx. 59% of all Surety Premium

#### Top 10 Sureties & Written Premium (2010)

1. Travelers	\$867,822,000
2. Liberty	\$751,166,000
3. Zurich	\$512,317,000
4. CNA	\$406,463,000
5. Chubb	\$256,920,000
6. Hartford	\$177,157,000
7. HCC	\$176,126,000
8. IFIC	\$143,273,000
9. ACE	\$109,531,000
10. NAS	\$104,845,000
<b>Total:</b>	<b>\$3,505,620,000*</b>

Approx. 67% of all Surety Premium

#### 4 Quick Facts!

1. In a decade, only 50% of the sureties stayed in the top 10. The other 50% are either gone or no longer top ten worthy.
2. It only took 10 yrs. for 2 sureties from the top 5 to be gone!!!
3. Travelers and CNA Surety are still in the top 5 after a decade.
4. Chubb has risen to the top 5, while ACE is quickly going down.